

From 1 June 2021 Avondale Tennis Club is running **two incentives to encourage under-18 players to become Junior members**.

### **1. INTRODUCE A FRIEND – Free private tennis lesson**

**Incentive:** Junior member **A** introduces an U18 player **B** to the Club. If **B** becomes a Junior member then **A and B** will receive a **free 45-minute private joint lesson** with Kathy Charles or Jamie Cheetham.

**Period:** **1 June to 30 September 2021.**

**Eligibility:** **B** must **not** have been a member since 31 March 2019.

#### ***Examples***

1. *Siblings C and D (both U18) have never been members. C becomes a member and introduces D. D becomes a member.  
C and D are eligible for a free 45-minute private lesson with Kathy / Jamie.*
2. *E is a Junior member. F was a member in 18/19 but membership has lapsed. E introduces F. F becomes a member.  
E and F are eligible for a free 45-minute private lesson with Kathy / Jamie.*
3. *G and H were both Junior members in 20/21 but have not renewed for 21/22. G renews membership for 21/22.  
G cannot introduce H because H has been a member since 31 March 2019.*

### **2. VISITORS' FEES – Lower fees, more visits**

**Incentive:** Any U18 visitor pays a visitor fee of **£2 (reduced from £4)** per session and can visit for up to **10 sessions (increased from 5 sessions)** in the subscription year.

**Period:** **1 June 2021 to 31 March 2022.**

**Eligibility:** The U18 visitor can be a guest of **any** member (Senior, Off Peak, Junior, Student At Home, Student Away From Home).

Should the visitor subsequently become a member then **all** the visitors' fees paid during 21/22 will be deducted from their subscription.

#### ***Example***

*An U18 player makes six visits during 21/22 and then becomes a Junior member.  
Their 21/22 subscription will be £55 less 6 visits at £2 each = £43.*

Any questions? Please contact Zana Fletcher (Club Secretary) on zana.fletcher@virginmedia.com or 07914 822724.

Avondale LTC Committee  
May 2021